



YOUR COMMUNITY SUMMIT CHECKLIST

PREPARED BY: TMC

BOOTH #927 | [ABOUTTMC.COM](https://abouttmc.com)



SAN ANTONIO, TX
OCTOBER 13 - 17, 2024

PRINT AND TAKE THIS CHECKLIST WITH YOU!



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THINK ABOUT INTEGRATION STRATEGIES

- ☐ Review your current systems.
- ☐ Prepare questions about integration strategies

SET CLEAR GOALS FOR YOUR ATTENDANCE

- ☐ Define what you want to achieve (e.g., solve specific challenges, explore new technologies, find new partners).

RESEARCH PARTNERS/VENDORS BEFOREHAND

- ☐ Identify who will be at the summit.
- ☐ Align their offerings with your business needs.

ENSURE ERP/CRM TEAM COLLABORATION

- ☐ Check if potential partners have cohesive ERP and CRM teams.
- ☐ Ask about their collaboration strategies.

EVALUATE BEYOND COST

- ☐ Consider overall value, including expertise, support, and long-term benefits. Don't focus solely on price.

INQUIRE ABOUT POST- IMPLEMENTATION SUPPORT

- ☐ Ask about ongoing support services.
- ☐ Understand how they handle post-implementation issues.

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CONSIDER CUSTOMIZATION AND SCALABILITY

- ☐ Ensure solutions can be personalized to your needs.
- ☐ Check for scalability as your business grows.

FOCUS ON USER TRAINING AND ADOPTION

- ☐ Inquire about training resources and programs.
- ☐ Ensure your team can effectively use the new system.

REQUEST REFERENCES AND CASE STUDIES

- ☐ Ask for references and case studies.
- ☐ Understand how they have helped other clients achieve success.

VISIT BOOTH #927

- ☐ Speak to TMC's Senior Consultants.
- ☐ Schedule an appointment beforehand to ensure you meet with the experts.

DID YOU PLAN YOUR VISIT?



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Dive into our educational sessions!

MON

10.14.2024

2:30 PM - 4:00 PM

 221B

ERP Horror Stories: Lessons to Avoid The Most Common Causes of Implementation Failures

- **Learn** the most common causes of implementation or migration failure.
- **Learn** the red flags to watch out for before, during and after an implementation.
- **Learn** the best practices from successful projects.
- **Learn** how to work with your Partner to ensure success.

TUE

10.15.2024

10:00 AM - 10:30 AM

 220 - Cantilever

Business Central Assembly or Production? Questions to help get you to the answer

- **Learn** the differences in Assembly vs. Production
- **Learn** what processes require Production, instead of Assembly?
- **Learn** When do we use Production over Assembly?

10:00 AM - 10:30 AM

 218

Model-Driven Apps Config Best Practices: Low Code but High Impact!

- **Learn** practical tips for configuring model-driven apps using low-code approaches
- **Understand** the impacts of key configuration settings in model-driven apps
- **Learn** Top 10 low-code configuration best practices

DID YOU PLAN YOUR VISIT?



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WED

10.16.2024

8:00 AM - 9:00 AM

 225B

15 Things You Should Know How to Do in Business Central

- **Learn** how to optimize common BC functionality and gain daily and month end efficiencies
- **Learn** how to manage setups like Number Series and Posting Date Ranges
- **Leverage** capabilities between BC, Outlook, and Teams

OUR SPEAKERS



Jennifer Harris | CEO & President at TMC

Join Jennifer as she shares her 35+ years of experience and knowledge in the ERP space. She's witnessed many changes and technological evolution and aims to empower businesses with innovative solutions.



Ting Ma | Sn. BC Application Consultant at TMC

Ting is a returning Summit speaker well-versed in sharing invaluable insights about BC. With 8+ years as a consultant, she will leverage her NAV and BC knowledge to empower users in maximizing their systems.



Brigitte Maheu | Sn. D365 CRM Application Consultant at TMC

With over 17 years of experience in the CRM industry, Brigitte is sharing her wealth of knowledge and experience on Dynamics 365 and the Power Platform to help users optimize their business processes.

LEARN FROM OUR EXPERTS!



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Find us at booth #827!

**MEET
OUR
TEAM
HERE!**

BOOTH #927

Lunch Area ↓

NOTES



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A large, empty light gray rectangular area intended for handwritten notes.