



Work together. Work faster.

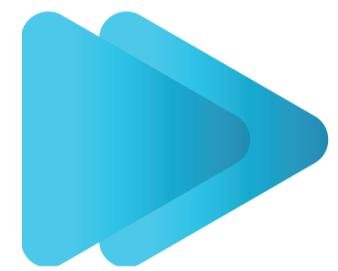
When your business and productivity applications work as one, it brings your people together and helps them to be more productive. Then, you can become a more efficient business. And give your customers a more effective service.



Get the information you need in the application you're already using.



Work free from silos.



Be more productive by accessing documents faster.

Work together

A new sales opportunity brings people together from across the business, co-authoring a sales deck in the company's collaboration hub.



Within the workspace, they pull in relevant customer, product and financial information, giving them everything they need to do the work.

Thoughts are shared, decisions are made, and the team puts together a stronger presentation, faster.



Work faster

An important customer sends an email, requesting an order at short notice. The sales representative checks inventory, straight from the inbox, and finds no stock.

From the same email application, she creates and sends a purchase order to the supplier to make up the shortfall.


Then, still in the same interface, the sales representative puts together and sends a quote to the customer.



Unite your people and processes

If your productivity and business applications talk to each other, your technology brings your people together. The ultimate reward is a more efficient way of working. Something that will get noticed by your customers as well as your employees.

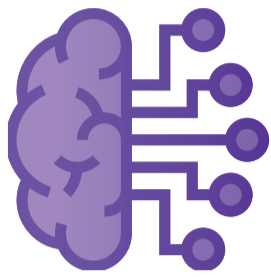
Discover how you can bring your data and your teams together.

 **Connect with our sales team to learn more.**



Accurate data. Smarter decisions.

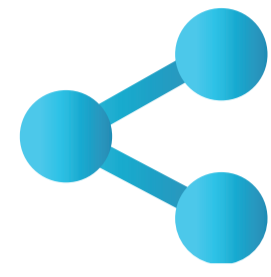
Insights come from having the right data, in the right place, at the right time. To unlock the potential of your data, you need it to be up-to-date and accessible – across all your applications. Then, you can become a more efficient business. And give your customers a more effective service.



Gain insights you can use from across your business.



See the information you need exactly when and where you need it.



Use custom dashboards to interpret data and share it with the right teams.

Accurate data

A customer emails, looking for a quote. The email system recognises the sender and the language they're using and serves up the customer's information.



Without changing application, it's possible to see the customer's current quotes, ongoing orders and sales history. So, you can make an informed decision.



When you create the quote, it auto-populates with customer and product details. The job gets done faster. And the risk of errors is kept to a minimum.



Smarter decisions

The sales representative wants to close the deal and creates a customised contract in the CRM solution, which is then emailed straight to the sales manager.



The sales manager opens up a spreadsheet with the latest numbers, examines a pivot table, and approves the proposal.



The sales rep follows up with the customer and the deal is done there and then – by digital signature.



Gain insights from your data

Give your teams the power to make informed decisions and provide the best in customer experiences. If your productivity and business applications work as one, you put relevant data in their hands just when they need it.

Discover how you can bring your data and your teams together.

Connect with us to learn more:
www.abouttmc.com

